

## **HO3 and Basic Choice Comparison**

The coverages outlined below and on the reverse side are not intended to replace the Training Manual and are to be used as a quick reference only. Please refer to the Training Manual for more detail or call the Agency Underwriting Team.

## All People's Trust HO3 and Basic Choice policies include the following, as part of our Better Way approach:

- Exclusive access to direct repair services through our affiliated general contractor, Rapid Response Team, one of Florida's largest insurance restoration general contractors (CGC #024735)
- · Seamless, no-hassle claims process
- Response Centers serving Florida; stocked with water mitigation equipment, tools and more
- 24/7 emergency water mitigation for covered losses
- Unprecedented 3-year, 100% customer satisfaction guarantee on workmanship

	COVERAGE LIMITS - HO3	COVERAGE LIMITS - BASIC CHOICE
COVERAGE A Dwelling	Miami-Dade, Broward and Palm Beach Counties: \$200,000 to \$2,400,000 - New Business and Renewals  Remainder of State: \$100,000 to \$2,400,000 - New Business and Renewals	Miami-Dade, Broward and Palm Beach Counties: \$100,000 to \$2,000,000 - New Business and Renewals Remainder of State: \$50,000 to \$2,000,000 - New Business and Renewals
	<ul> <li>Dwelling needs to be insured to 100% Replacement Cost Value</li> <li>Coverage A must be written within the 360Value's acceptable range.</li> <li>For requests outside of the range, submit a detailed RCE (from any vendor) with photos for review.</li> </ul>	Same as HO3
COVERAGE B Other Structures	2%, 5%, 10%, 15%, and 20% of Coverage A options available or option to exclude	Same as HO3
COVERAGE C Personal Property	<ul> <li>Included limit: 25% of Coverage A</li> <li>10%, 50%, and 75% options available, or option to exclude</li> <li>Replacement Cost options only available on 25% or greater. ACV is available on all options.</li> </ul>	Owner Occupied: Same as HO3  Tenant Occupied: Not Eligible for Contents Coverage
COVERAGE D Loss of Use	Included limit: 10% of Coverage A	Same as HO3
COVERAGE E Personal Liability	Included limit: \$10,000  • \$25,000, \$50,000, \$100,000, and \$300,000 options available  • Animal Liability is excluded	\$10,000, \$25,000, \$50,000, \$100,000, and \$300,000 options available or option to exclude  If the named insured is a Corporation, Trust, LLC, or Association: Option to select Premises Liability endorsement with same coverage options above  Animal Liability is excluded
COVERAGE F Medical Payments	Included limit: \$2,000 Increased limit of \$5,000 available	\$2,000 and \$5,000 options available, or option to exclude
HIGH VALUE HOMES	High Value Homes = Coverage A \$1,250,000 or greater     Maximum Coverage A allowed: \$2,400,000     Detailed Replacement Cost Estimator must be submitted for Underwriting Review     Refer to High Value Submission Process in the Agency Training Guide for full requirements	High Value Homes = Coverage A \$1,250,000 or greater     Maximum Coverage A allowed: \$2,000,000     Detailed Replacement Cost Estimator must be submitted for Underwriting Review     Refer to High Value Submission Process in the Agency Training Guide for full requirements
	DEDUCTIBLES - HO3	DEDUCTIBLES - BASIC CHOICE
All Other Perils (AOP)	\$500, \$1,000, \$2,500 or \$5,000 options available	Same as HO3
Hurricane	\$500*, 2%, 3%, 5%, 10% options available, or option to exclude. Hurricane Deductible must be greater than the AOP Deductible.	Same as HO3
Roof	<b>Standard Option:</b> 2% of Coverage A automatically applied or option to exclude. This Roof Deductible option must be higher than the AOP Deductible.	Same as HO3



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Slate Policy System:

## The eligibility guidelines below for age and material requirements will be superseded by unacceptable conditions.

	ELIGIBILITY GUIDELINES - HO3	ELIGIBILITY GUIDELINES - BASIC CHOICE
ROOFING	Clay Tile, Concrete Tile, Metal: 25 years or newer Shingle, Cedar Shake: 15 years or newer Flat Roof (Rolled Roof or Gravel): 15 years or newer NOTE: Roof ages will be verified with a final roof permit**	Same as HO3
PLUMBING	Polybutylene Tubing: Acceptable with Water Damage Exclusion Galvanized Piping: Acceptable with Limited Water Damage Coverage Water Heater with Tank: Unacceptable if over 15 years and located within the home	DOES NOT APPLY Water is not a covered peril
PRIOR INSURANCE	Force Placed Coverage: Ineligible No Prior Insurance for more than 45 days: Ineligible	Same as HO3
NEW PURCHASE	Vacant for more than 30 days: Refer to Underwriting Properties Purchased as a Foreclosure: Refer to Underwriting	Same as HO3
CLAIMS / LOSSES	One water loss in the past 3 years:  More than one non-weather related loss in the past 3 years:  More than one water related loss in the past 3 years:  Liability or fire related loss in the past 3 years:  Sinkhole or earth movement loss history:  Open claim:  Eligible  Refer to Underwriting Refer to Underwriting Ineligible Ineligible	Same as HO3
WATER	Coverage for Water Damage may be excluded for a premium discount. If the property is 40 years or older, this exclusion will be applied automatically. When the Water Damage Exclusion is applied to the policy, Limited Water Damage Coverage may be elected.	DOES NOT APPLY Water is not a covered peril
	PERILS - HO3	PERILS - BASIC CHOICE
COVERED PERILS Coverage A	Open Perils  This policy insures against risk of direct loss to covered property under Coverages A and B, unless not covered or excluded from coverage, as described elsewhere in the policy.	Named Perils Fire or Lightning, Windstorm or Hail, Explosion, Riot or Civil Commotion, Aircraft, Vehicles, Smoke, Volcanic Eruption, Catastrophic Ground Cover Collapse
COVERED PERILS Coverage C	Fire or Lightning, Windstorm or Hail, Explosion, Riot or Civil Commotion, Aircraft, Vehicles, Smoke, Volcanic Eruption, Catastrophic Ground Cover Collapse	Same as HO3
COVERED PERILS WITH HO3 ONLY Coverage C	Vandalism or Malicious Mischief, Theft, Falling Objects, Weight of Ice, Snow or Sleet, Accidental Discharge of Water or Steam, Sudden and Accidental Tearing Apart, Cracking, Burning or Bulging, Freezing of Plumbing or Household Appliances, Sudden and Accidental Damage from Artificially Generated Electrical Current	Not Applicable

## UNINSURABLE PROPERTIES FOR HO3 AND BASIC CHOICE

- Prior insurance termination (any risk for which a policy was declined, rescinded, cancelled, or nonrenewed for any of the following reasons: material • Unfenced/unscreened pool/spa; empty in-ground misstatement or omission, material misrepresentation, fraud, failure to mitigate loss or • Asbestos material in any part of the property location damage)
- · Properties with existing or unrepaired damage
- · Business exposure with foot traffic and/or storage of business property/goods
- · Historical homes
- · Properties with solar roofs
- · Principal building constructed partially or entirely over water
- Townhouses/Row Houses with 8 units or more within a building

- Farm/ranch/orchard/grove OR where farming activities/ranching operations take place
- pool/spa
- · Insured with prior felonies
- Liability and Medical Payments will be excluded if an insured has over 4 tenant occupied properties
- · Properties with skate board ramps or other excessive liability exposures
- · Condemned properties
- · Student housing or short term vacation rental
- · Properties located on barrier islands
- · Properties that contain lead paint

- More than two roomers or boarders (HO3 only)
- · Construction: mobile: manufactured: built on stilts. pilings, posts, piers or constructed with an open foundation not enclosed that is more than 3 feet off the ground; unpermitted construction, additions, or conversions
- Exotic/vicious animals
- · Currently vacant/unoccupied properties
- · Properties in one of the following: irrevocable trust, land trust, or probate
- · Triplex or quadraplex
- · Properties that participate in net energy metering
- · Risks with more than 2 mortgages
- · Refer to the Eligibility Guidelines above for additional restrictions